

# Pest Management Canada 2019

March 7-9 • Calgary, Alberta

The Westin Calgary  
www.pestworldcanada.net



Presented by



Please print or type clearly. Please complete one form per person. Photocopy form for additional registrants or register online at [www.pestworldcanada.net](http://www.pestworldcanada.net).

Name & Title \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Zip/Postal Code \_\_\_\_\_

Phone \_\_\_\_\_ E-mail (required) \_\_\_\_\_

Emergency Contact \_\_\_\_\_

(Name)

(Phone)

## REGISTRATION FEES

MEMBER REGISTRATION	EARLY BIRD (By 2/21/19)	REGULAR (After 2/21/19)	TOTAL
1st Attendee	\$340	\$370	\$ _____
2nd - 4th Attendees	\$265	\$295	\$ _____
Technicians' Day**	\$110	\$140	\$ _____
NON-MEMBER REGISTRATION	EARLY BIRD (By 2/21/19)	REGULAR (After 2/21/19)	
1st Attendee	\$440	\$470	\$ _____
2nd - 4th Attendees	\$365	\$395	\$ _____
Technicians' Day**	\$210	\$240	\$ _____
Daily Pass (Friday only)		\$215	\$ _____
Daily Pass (Saturday only)		\$190	\$ _____
<b>TOTAL AMOUNT DUE</b>			\$ _____

## 4 Ways to Register!

### 1. MAIL

CPMA  
13-3120 Rutherford Rd.,  
Ste. #360  
Vaughan, ON L4K 0B2

### 2. FAX 866-957-7378

3. **ONLINE**  
[www.pestworldcanada.net](http://www.pestworldcanada.net)

4. **EMAIL**  
CPMA@Pestworld.org

First time attendee?

- Yes  
 No

**PAYMENT INFO**  Cheque Enclosed (Cheque # \_\_\_\_\_)  Visa  MasterCard

Name on Card \_\_\_\_\_ Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_ Signature \_\_\_\_\_

*NOTE: Registration fees are in CAD. Full registrations include Friday reception tickets. Register Early! FEES WILL INCREASE ONSITE! \*\*Technicians' Day prices are only available to companies with at least one (1) person already registered with a full registration.*

**REFUND POLICY** All refund requests must be sent in writing to [cpma@pestworld.org](mailto:cpma@pestworld.org).

Before Feb. 21 = 100% Refund • Feb. 21 – 23 = 75% Refund • Feb. 24 – 28 = 50% Refund •  
Mar. 1 – 4 = 25% Refund • After Mar. 7 = No Refund • No Shows = No Refund

# Pest Management Canada 2019

## **SCHEDULE at a GLANCE** T=Technical Session | M=Business & Management Session | R=Regulatory

### Thursday, March 7

2:00pm	6:00pm	<b>Registration</b>
2:00pm	6:00pm	<b>ACE Testing</b> (requires prior ESA approval. For more information email <a href="mailto:cpma@pestworld.org">cpma@pestworld.org</a> )
5:00pm	6:00pm	<b>Professional Women in Pest Management (PWIPM) Interest Meeting</b> (free, registration required)   Hosted and sponsored by Gardex
6:00pm	7:00pm	<b>Welcome Reception in Exhibits</b>

### Friday, March 8 – Owners and Managers Day

7:00am	5:30pm	<b>Registration open</b>
8:15am	10:00am	<b>Opening General Session and Keynote: “Lasting Results Through Focus and Team Work”</b> <i>Dennis Taekema, Success Mentor and Co-Founder of Forzani Business Solutions</i>
10:00am	10:15am	<b>Refreshment Break in Exhibits</b>
10:15am	11:15am	<b>“First Things First” in Marketing” M</b> <i>Cynthia A. Mannes, Executive Director, Professional Pest Management Alliance</i>
11:15am	12:15pm	<b>Lunch in Exhibits</b>
12:15pm	1:30pm	<b>NPMA/CPMA Update M</b> <i>Dominique M. Stumpf CAE, CMP, Chief Executive Officer, National Pest Management Association (NPMA)</i> <i>Sandy Costa, President of CPMA, GreenLeaf Pest Control</i>
1:30pm	2:30pm	<b>How to Double Your Profits in the Next 90 days Without Marketing M</b> <i>Dennis Taekema, Co-Founder of Forzani Business Solutions</i>
2:30pm	3:00pm	<b>Refreshment Break in Exhibits</b>
3:00pm	4:00pm	<b>Regulatory Update R</b> <i>Andrea Sawatzky, PMRA Health Canada</i>
4:00pm	5:00pm	<b>Non-Chemical Control Methods for Bed Bugs T</b> <i>Dini Miller, Ph.D., Virginia Polytechnic and State University</i>
6:00pm	7:00pm	<b>Exhibit Hall Reception</b>
7:00pm	10:00pm	<b>PMC Nite!</b>

### Saturday, March 9 – Technician’s Day

7:00am	3:00pm	<b>Registration open</b>
7:30am	8:30am	<b>Breakfast &amp; Exhibits</b>
8:30am	9:30am	<b>Work Smarter, Not Harder: Unlocking the Power to Control German Cockroach Infestations T</b> <i>Dini Miller, Ph.D., Virginia Polytechnic and State University</i>
9:30am	10:00am	<b>Refreshment Break in Exhibits</b>
10:00am	11:00am	<b>The Curious Case of the Dark-Eyed Fruit Fly: What PMPs Need To Know To Stop This Frustrating Pest T</b> <i>Dusana Bondy, Abell Pest Control, Etobicoke, ON</i>
11:00am	12:15pm	<b>Safety – A Real Life Look at the Importance of Safety Programs in the Pest Control Industry T</b> <i>Dennis Jenkins, ABC Home and Commercial Services, Dallas, Texas</i>
12:15pm	1:30pm	<b>Lunch in Exhibits</b>
1:30pm	2:30pm	<b>Get it Right the First Time T</b> <i>Alan Roniss, Bird Control Expert, Bird B Gone</i>
2:45pm	3:45pm	<b>Ticks : Biology and Personal Protection T</b> <i>Dr. Kateryn Rochon, Professor of Veterinary and Wildlife Entomology, University of Manitoba</i>
3:45pm	4:45pm	<b>Thinking Outside the Box: A Non-Traditional Approach to Controlling Carpenter Ants T</b> <i>Michael Bentley, Ph.D., BCE, National Pest Management Association, Fairfax, VA</i>