

# Pest Management Canada 2019

## **SCHEDULE at a GLANCE** T=Technical Session | M=Business & Management Session | R=Regulatory

### Thursday, March 7

- 2:00pm 6:00pm **Registration**
- 2:00pm 6:00pm **ACE Testing** (requires prior ESA approval. For more information email [cpma@pestworld.org](mailto:cpma@pestworld.org))
- 5:00pm 6:00pm **Professional Women in Pest Management (PWIPM) Interest Meeting**  
(free, registration required) | Hosted and sponsored by Gardex
- 6:00pm 7:00pm **Welcome Reception in Exhibits**

### Friday, March 8 – Owners and Managers Day

- 7:00am 5:30pm **Registration open**
- 8:15am 10:00am **Opening General Session and Keynote: “Lasting Results Through Focus and Team Work”**  
*Dennis Taekema, Success Mentor and Co-Founder of Forzani Business Solutions*
- 10:00am 10:15am **Refreshment Break in Exhibits**
- 10:15am 11:15am **“First Things First” in Marketing** M  
*Cynthia A. Mannes, Executive Director, Professional Pest Management Alliance*
- 11:15am 12:15pm **Lunch in Exhibits**
- 12:15pm 1:30pm **NPMA/CPMA Update** M  
*Dominique M. Stumpf CAE, CMP, Chief Executive Officer, National Pest Management Association (NPMA)*  
*Sandy Costa, President of CPMA, GreenLeaf Pest Control*
- 1:30pm 2:30pm **How to Double Your Profits in the Next 90 days Without Marketing** M  
*Dennis Taekema, Co-Founder of Forzani Business Solutions*
- 2:30pm 3:00pm **Refreshment Break in Exhibits**
- 3:00pm 4:00pm **Regulatory Update** R  
*Andrea Sawatzky, PMRA Health Canada*
- 4:00pm 5:00pm **Non-Chemical Control Methods for Bed Bugs** T  
*Dini Miller, Ph.D., Virginia Polytechnic and State University*
- 6:00pm 7:00pm **Exhibit Hall Reception**
- 7:00pm 10:00pm **PMC Nite!**

### Saturday, March 9 – Technician’s Day

- 7:00am 3:00pm **Registration open**
- 7:30am 8:30am **Breakfast & Exhibits**
- 8:30am 9:30am **Work Smarter, Not Harder: Unlocking the Power to Control German Cockroach Infestations** T  
*Dini Miller, Ph.D., Virginia Polytechnic and State University*
- 9:30am 10:00am **Refreshment Break in Exhibits**
- 10:00am 11:00am **The Curious Case of the Dark-Eyed Fruit Fly: What PMPs Need To Know To Stop This Frustrating Pest** T  
*Dusana Bondy, Abell Pest Control, Etobicoke, ON*
- 11:00am 12:15pm **Safety – A Real Life Look at the Importance of Safety Programs in the Pest Control Industry** T  
*Dennis Jenkins, ABC Home and Commercial Services, Dallas, Texas*
- 12:15pm 1:30pm **Lunch in Exhibits**
- 1:30pm 2:30pm **Get it Right the First Time** T  
*Alan Roniss, Bird Control Expert, Bird B Gone*
- 2:45pm 3:45pm **Ticks : Biology and Personal Protection** T  
*Dr. Kateryn Rochon, Professor of Veterinary and Wildlife Entomology, University of Manitoba*
- 3:45pm 4:45pm **Thinking Outside the Box: A Non-Traditional Approach to Controlling Carpenter Ants** T  
*Michael Bentley, Ph.D., BCE, National Pest Management Association, Fairfax, VA*